**CAR RESALE VALUE PREDICTION PROBLEM SOLUTION FIT TEAM ID-PNT2022TMID37505**

**Explore AS,**

* By searching in online websites.
* By gathering the information from the peoples and come to understanding.
* Business people
* Common people
* Working parents
* Racers
* **Anxiety-**customer began to get anxious when they still no idea about what they have found.
* **Mysteries-**they might Called it mysteries which they can't able to conclude it (founded thing) and give up.

1.CUSTOMER SEGMENT(S)

**AS**

**5. AVAILABLE SOLUTIONS**

**CC**

6.CUSTOMER CONSTRAINT

**CS**

1. **TRIGGERS TR**



**2. JOBS-TO-BE-DONE / PROBLEMS J&P 9. PROBLEM ROOT CAUSE 7. BEHAVIOUR BE**

When the user Don’t have the knowledge about particular thing this kind of situation occurs.

* Lack of study in the sequence of things
* Unaware of the object
* New to environment
* Giving the necessary information for particular thing which needs for customer
* Solving customer doubts

**Identify strong TR & EM Focus on J&P, tap into BE, understand**

* Seeking for self-gratification by identity the thing
* To help peoples to get extra knowledge about the thing

1. **EMOTIONS: BEFORE / AFTER EM**

**10. YOUR SOLUTION SL**

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This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time any where.

**Focus on J&P, tap into BE, understand**

1. **CHANNELS of BEHAVIOUR CH** 
   1. **ONLINE**

**Extract online & ofﬂine CH of BE**

* Online websites
* Social media platforms
  1. **OFFLINE**
* Customer throw words
* **Before:** unease about something with an uncertain outcome (showing worry)
* **After:** pleasure of blessedness and brightness in face.